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The Honorable _____

UNITED STATES DISTRICT COURT
WESTERN DISTRICT OF WASHINGTON
SEATTLE DIVISION

ANITA WHITE,

Plaintiff,

v.

LADY A ENTERTAINMENT, LLC,
CHARLES KELLEY, DAVID
HAYWOOD, AND HILLARY SCOTT

Defendants.

Case No. _____

**COMPLAINT FOR (1) TRADEMARK
INFRINGEMENT UNDER 15 U.S.C. §
1125(a)(1)(A); (2) COMMON LAW
TRADEMARK INFRINGEMENT; AND (3) UNFAIR
COMPETITION IN VIOLATION OF REV. CODE
WASH. § 19.86.020.**

JURY DEMAND

1 Plaintiff Anita White (“Ms. White” or “Plaintiff”) files this Complaint against Defendants
2 Lady A Entertainment, LLC, Charles Kelley, David Haywood, and Hillary Scott (collectively
3 “Defendants” or “Lady Antebellum”) for trademark infringement under federal and state law.
4 Lady Antebellum’s decision to replace the band name LADY ANTEBELLUM with LADY A was
5 undertaken with willful disregard for Ms. White’s rights in her LADY A trademark, which she has
6 used for nearly thirty years. Through this Complaint, Ms. White seeks to protect against consumer
7 confusion and the erasure of her LADY A brand identity. She alleges as follows.

8 **THE PARTIES**

9 1. Plaintiff Anita White (“Lady A”) is an individual who is a citizen and resident of
10 Kent, Washington.

11 2. Defendant Charles Kelley (“Kelley”) is an individual who is a citizen and resident
12 of Nashville, Tennessee.

13 3. Defendant David Haywood (“Haywood”) is an individual who is a citizen and
14 resident of Nashville, Tennessee.

15 4. Defendant Hillary Scott (“Scott”) is an individual who is a citizen and resident of
16 Brentwood, Tennessee.

17 5. Defendant Lady A Entertainment, LLC (“LAE”) is a limited liability company
18 organized under the laws of the State of Tennessee with its principal place of business located at
19 2300 Charlotte Avenue, Suite 103, Nashville, Tennessee 37203.

20 **JURISDICTION**

21 6. The Court has original jurisdiction under 28 U.S.C. § 1331, as this is a civil action
22 arising under 15 U.S.C. § 1125(a). The Court has supplemental jurisdiction over all other claims
23 pursuant to 28 U.S.C. § 1367 insofar as all claims alleged herein form part of the same case or
24 controversy under Article III of the United States Constitution.

25 7. Plaintiff is informed and believes, and on that basis alleges, that this Court has
26 personal jurisdiction over Lady Antebellum because: (i) Lady Antebellum conducts business

1 within the State of Washington and this judicial district; (ii) Lady Antebellum has caused its music
2 to be advertised, promoted, and sold under the LADY A trademark in the State of Washington and
3 this judicial district; (iii) the causes of action asserted in this Complaint arise out of Lady
4 Antebellum's contacts with the State of Washington and this judicial district; and (iv) Lady
5 Antebellum has caused tortious injury to Ms. White in the State of Washington and this judicial
6 district.

7 8. Venue is proper in this district because Lady Antebellum regularly conducts
8 business in this district, a substantial portion of the unlawful activities alleged herein occurred in
9 this district, and Ms. White was harmed in this district as a result of the unlawful conduct described
10 herein.

11 **FACTUAL BACKGROUND**

12 **THE REAL LADY A**

13 9. For nearly thirty years, Plaintiff Anita White has performed and provided music
14 under the stage name and trademark LADY A.

15 10. Ms. White began her career as a karaoke singer in Seattle, Washington in the late
16 80s. Shy about singing in those early days, Ms. White held herself out as "LADY A" rather than
17 perform under her given name. Shortly thereafter, she began performing original music as LADY
18 A, and it was not long before the LADY A name came to embody the goodwill associated with
19 Ms. White's performances.

20 11. Over the course of her career, Ms. White has performed with dozens of bands, in
21 thousands of performances—always as LADY A.

22 12. During the 90s, Ms. White performed as LADY A extensively throughout the State
23 of Washington and the Pacific Northwest. Ms. White also traveled for gigs elsewhere in the United
24 States, including in Utah and Florida.

25 13. In the 2000s, as Ms. White continued to build her profile and the LADY A brand,
26 she performed under the LADY A mark across the South, including in Tennessee.

1 dress in front of a pre-Civil War plantation. Drawing on inspiration from the shoot, Defendant
2 Kelley suggested the name “Lady Antebellum.” According to one interview with Defendant
3 Haywood, the band was drawn to the word “antebellum” because it felt “kind of country and
4 nostalgic.”

5 21. Since then, Defendants have performed under the trademark LADY
6 ANTEBELLUM, and have come to be known by that name.

7 22. The word “antebellum” derives from the Latin phrase *ante bellum*, which translates
8 to “before the war.” Today, the word is commonly used to refer to the period of U.S. history prior
9 to the Civil War, and is particularly associated with the pre-Civil War South.

10 23. For example, on information and belief, in 2010, Outback Concerts commissioned
11 the following poster to promote a Lady Antebellum show in Cary, North Carolina:



25 On information and belief, the imagery of the plantation and Union and Confederate soldiers was
26 intended to evoke the word “antebellum” in the LADY ANTEBELLUM mark.

1 readily returned results for her music, were now dominated by references to Lady Antebellum.
2 Ms. White's LADY A brand had been usurped and set on the path to erasure.

3 32. Concerned about the impact that Lady Antebellum's use of the LADY A mark had,
4 and will continue to have, on her ability to perform as LADY A, Ms. White secured the assistance
5 of pro bono counsel to help her defend the LADY A brand.

6 33. Ms. White did not have to seek out Defendants. Shortly after Defendants
7 announced their name change, their management company contacted Ms. White to discuss the
8 possibility of coexistence. Lady Antebellum proposed that the parties participate in a
9 videoconference on June 15, 2020 to discuss Ms. White's concerns, and Ms. White agreed.

10 34. During the meeting, the parties considered ways of addressing Ms. White's
11 concerns. The parties were unable to reach a resolution, but that did not stop Defendants from
12 promptly sending Ms. White a draft agreement.

13 35. In response to Defendants' draft agreement, Ms. White, through pro bono counsel,
14 sought to negotiate an amicable resolution with Defendants. The parties had discussed the
15 possibility of Lady Antebellum promoting Ms. White's work, or even collaborating on a song, in
16 exchange for coexistence. Ms. White never committed to such an arrangement.

17 36. In the days that followed, Ms. White came to believe that the agreement being
18 negotiated by her original pro bono counsel was not in her best interests. Specifically, the
19 agreement would have allowed Lady Antebellum to continue using the LADY A while providing
20 no compensation to Ms. White—only the promise that Lady Antebellum would make best efforts
21 to assist her career and up to \$10,000 reimbursement for legal fees associated with negotiating a
22 resolution of the parties' dispute (notwithstanding the fact that Ms. White was represented pro
23 bono) and trademark filings for Ms. White's LADY A mark.

24 37. Ms. White retained new pro bono counsel at Cooley LLP, whom promptly
25 attempted to resume negotiations with Lady Antebellum with the aim of protecting the LADY A
26

1 brand established by Ms. White. To that end, Ms. White’s new pro bono counsel shared a draft
2 settlement agreement with Lady Antebellum on July 6, 2020.

3 38. Instead of responding to the offer, and without warning, Defendants filed a
4 declaratory judgment action against Ms. White in the Middle District of Tennessee on July 8, 2020
5 (the “DJ Complaint”).

6 39. In the DJ Complaint, Lady Antebellum alleges that they have used LADY A as a
7 trademark for music related offerings since as early as 2008. Lady Antebellum further alleges that
8 Defendant LAE is the owner of U.S. Registration Nos. 4,004,006, 4,030,752, and 4,292,685 for
9 LADY A. According to Lady Antebellum, the parties’ LADY A marks can coexist,
10 notwithstanding the fact that they are identical, are used in connection with the same goods and
11 services, and are rendered through the same channels of trade.

12 40. To the contrary, on information and belief, prior to June 2020, Defendants did not
13 perform as LADY A and did not make use of the fan-originated “LADY A” nickname as a
14 trademark.

15 41. On information and belief, even if Defendants had used LADY A as a trademark,
16 Ms. White possesses superior common law trademark rights, which precede the existence of
17 Defendants’ band, let alone their alleged LADY A mark. To the extent that any prior coexistence
18 occurred, it was only because Defendants’ use was limited, lacked prominence, and would have
19 been overshadowed by the well-known LADY ANTEBELLUM mark.

20 **FIRST CLAIM FOR RELIEF**

21 **(Trademark Infringement Under Lanham Act, 15 U.S.C. § 1125(a)(1)(A))**

22 42. Ms. White realleges and incorporates by reference paragraphs 1 through 41,
23 inclusive, as if fully set forth here.

24 43. Ms. White owns strong, nationwide common law rights in the trademark LADY A
25 in connection with music and entertainment services in the nature of musical performances.
26

1 44. Ms. White's common law trademark rights in the LADY A mark predate any rights
2 in the LADY A mark allegedly owned by Lady Antebellum.

3 45. The LADY A trademark used by Lady Antebellum is identical to Ms. White's
4 LADY A trademark.

5 46. Both Lady Antebellum and Ms. White perform concerts and sell music under the
6 LADY A trademark.

7 47. Both Lady Antebellum and Ms. White offer their products and services through the
8 same channel of trade, namely via popular social media platforms, at concert venues, and at music
9 festivals throughout the United States.

10 48. Those seeking Ms. White's music in online market places and on social media are
11 now diverted to content from Lady Antebellum under an identical mark, thereby causing initial
12 interest confusion.

13 49. At the same time, Lady Antebellum's popularity and resources have enabled them
14 to saturate the market with their LADY A mark and overwhelm the brand identity that Ms. White
15 has developed during decades of use. Under these circumstances reverse confusion is inevitable.
16 Lady Antebellum's use of the LADY A mark has injured and will continue to injure Ms. White by
17 causing the public to be confused or mistaken into believing that Ms. White's music originates
18 from, is sponsored by, endorsed by, or is otherwise associated with Defendants, resulting in the
19 usurpation of Ms. White's brand identity under the LADY A mark.

20 50. Lady Antebellum's use of the LADY A mark is likely to deceive the public
21 regarding the source, sponsorship, and/or affiliation of Lady Antebellum with Ms. White and vice
22 versa. As such, Lady Antebellum is liable to Ms. White for infringement under 15 U.S.C.
23 §1125(a)(1)(A).

24 51. As demonstrated by Lady Antebellum's refusal to cease use of the LADY A
25 trademark, Lady Antebellum's acts as alleged above, if not enjoined, will continue. Ms. White
26 has no adequate remedy at law.

1 inclusive, as if fully set forth here.

2 60. Defendant's acts alleged herein infringe Ms. White's exclusive trademark rights in
3 the LADY A mark.

4 61. Defendants' knowing and willful use of the identical trademark LADY A is likely
5 to lead to both initial interest confusion and reverse confusion among the parties' fans, both within
6 the State of Washington and throughout the United States. Defendant's conduct thus constitutes
7 unfair competition under Rev. Code Wash § 19.86.020.

8 62. Defendants' conduct has caused and will continue to cause injury to Ms. White in
9 the form of lost sales, diminished brand identity, and diminution and loss of goodwill in the LADY
10 A trademark.

11 63. Defendants' acts as alleged above, if not enjoined, will continue. Ms. White has no
12 adequate remedy at law.

13 64. In view of the foregoing, Ms. White is entitled to an injunction against Defendants,
14 compensation for actual damages, as well as all other remedies available under Rev. Code Wash
15 § 19.86.020

16 * * *

17 **PRAYER FOR RELIEF**

18 **WHEREFORE**, Plaintiff prays for judgment as follows:

- 19 **a)** For judgment in favor of Plaintiff on each of her claims for relief;
- 20 **b)** For injunctive relief; specifically, that Defendants and all of their officers, agents,
21 servants, representatives, employees, attorneys, parent and subsidiary corporations, assigns and
22 successors in interest, and all other persons acting in concert with it be preliminarily and
23 permanently enjoined from using the LADY A trademark;
- 24 **c)** For compensatory damages;
- 25 **d)** For disgorgement of profits attributable to infringing use of the LADY A mark;

- 1 e) For a reasonable royalty fee for any sales of music or musical performances
2 rendered under the LADY A mark;
3 f) For trebling of the disgorgement of profits and damages;
4 g) For pre-judgment and post-judgment interest;
5 h) For costs of this suit; and
6 i) For such other relief as the court deems just and proper.

7
8 Dated: September 15, 2020

Respectfully submitted,

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